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**BID**  
**FOR THE OVERHAUL & DRY-DOCK OF THE**  
**M/V IYANOUGH**

**CONTRACT NO. 20-2017**

[All items must be completed using this form, except that a Bidder may make its Bid in a manner other than on a copy of this form only if the Bidder clearly provides all of the information sought in this form. Additional sheets referenced by item number in the order in which they appear on this form should be used when more space is necessary for a full answer. Charts, diagrams and exhibits may be utilized if desired.]

Woods Hole, Martha's Vineyard and  
Nantucket Steamship Authority  
P.O. Box 284  
Foot of Railroad Avenue  
Woods Hole, Massachusetts 02543

Dear Procurement Officer:

In strict compliance with and subject to:

- (a) the Woods Hole, Martha's Vineyard and Nantucket Steamship Authority's Invitation for Bids for the Overhaul & Dry-dock of the M/V Iyanough, Contract No. 20-2017, dated November 17, 2017 (the "IFB");
- (b) the Pro-Forma Contract for the Overhaul & Dry-dock of the M/V Iyanough for the Woods Hole, Martha's Vineyard and Nantucket Steamship Authority, Contract No. 20-2017, dated November 17, 2017.
- (c) the Specifications for the Overhaul & Dry-dock of the M/V Iyanough, Contract No. 20-2017, dated November 17, 2017, and the accompanying Drawings referred to therein; and
- (d) the following Addenda issued pursuant to said Invitation for Bids: (Bidder will list all Addenda to the Invitation for Bids, with number and date.)
  - (i) Addendum No. \_\_\_\_\_ dated \_\_\_\_\_ to the Invitation for Bids;
  - (ii) Addendum No. \_\_\_\_\_ dated \_\_\_\_\_ to the Invitation for Bids;

(iii) Addendum No. \_\_\_\_\_ dated \_\_\_\_\_ to the Invitation for Bids;

(herein collectively referred to as the “Contract Documents”), which by reference are expressly made a part hereof and incorporated herein, the Undersigned:

Fairhaven Shipyard Companies, Inc.

(Name of Company)

hereby proposes to furnish all labor, services and materials and perform all work required for the Overhaul & Dry-dock of the M/V Iyanough, Contract No. 20-2017, as indicated below, in strict accordance with and subject to the terms, conditions, specifications and drawings of the Contract Documents (the “Contract Work”), for the following Total Contract Price, as that term is used in Article 1 of the Pro-Forma Contract attached as Exhibit C to the IFB, which Total Contract Price shall be without adjustment for changes in labor, material or tax cost, except as specified in the aforesaid Contract:

<u>ITEM NUMBER</u>	<u>DESCRIPTION</u>	<u>LUMP SUM PRICE</u>
001	Dry-docking & Undocking	\$ 9,750
002	Hull and Internals: Inspection & Repair	\$ 500
002	UT Survey (200 exterior/100interior)	\$ 1,000
002	Bilge Cleaning	\$ 3,000
003	Hull: Clean, Prepare, Paint	\$ 8,500
003	Replace Anodes	\$ 18,500
003	250 Sq Ft Intersleek Repair	\$ 5,000
004	Temporary Services	\$ 25,300
004	Slops (1500 gallons)	\$ 3,000
005	Sea Valve Cleaning and Overhaul	\$ 8,500
006	Painting above the Rub Rail Guard	\$ 195,000
007	Storage on the Hard	\$ 29,000

\*\* *Vessel Transportation Cost (Section I, M of IFB)* \$ 22,000

three hundred and twenty nine thousand fifty dollars

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(Total Contract Price - Amount in Words)

(\$329,050.00)

(Amount in Numbers)

The undersigned also agrees to perform the Contract Work at its shipyard located at 32 Water St in the State of Massachusetts.

Identification of Person(s) Responsible for Making Evening and Weekend Rounds: Fairhaven Shipyard Companies Security: Charles Callier, Richard Martins, Daniel Morris, Bill Gallagher, Jon Turner and Gene DeSouza

The undersigned agrees to complete the Contract Work and deliver the Vessel to the Steamship Authority at the Contractor's Shipyard within seventy-four (74) calendar days (including Saturdays, Sundays and holidays) after receiving custody of the Vessel, as set forth and in accordance with the Contract Documents. The undersigned acknowledges and agrees that time is of the essence.

The undersigned accepts and agrees to all the terms and conditions of the Invitation for Bids as fully as if they were separately repeated and agreed to in this bid.

The undersigned acknowledges that it has received and read the Pro-Forma Contract attached to the IFB as Exhibit C. Upon acceptance of the aforesaid bid by the Woods Hole, Martha's Vineyard and Nantucket Steamship Authority (hereinafter referred to as the "Owner"), the undersigned agrees to enter into a Contract with the Owner in the form of the Pro-Forma Contract referred to above within ten (10) calendar days after notice of acceptance of its bid and at that time also furnish the requisite payment bond in an amount equal to at least fifty percent (50%) of the Total Contract Price. The surety or sureties on such bonds shall be satisfactory to the Owner. The undersigned further agrees to pay the premiums for the aforesaid payment bond and that all the cost of such bonds and the premiums therefor is included in the amount of the foregoing bid.

The undersigned further agrees: (a) that it will not withdraw the foregoing Bid prior to the expiration of thirty (30) days after the date fixed for the opening of bids under the IFB; and (b) that in the event of the expiration of said thirty (30) day period without an award of the Contract having been made, the foregoing Bid shall remain in full force and effect for another thirty (30) days unless and until the Owner receives written notice of the withdrawal of the foregoing Bid by the undersigned.

**A. BACKGROUND INFORMATION.**

1. Name of Bidder: Fairhaven Shipyard Companies, Inc  
being a: Corporation  
(corporation, partnership, individual or other)
  
2. If the Bidder is a corporation, the State under whose laws the Bidder was organized and is existing is: Massachusetts  
If the Bidder is a partnership together with any amendments thereto. If no written Partnership Agreement exists, describe the material terms of the partnership, including the date that the partnership was formed.
  
3. Address of  
Principal Office: 50 Fort St. Fairhaven, MA 02719  
Official Representative: Kevin McLaughlin  
Telephone Number: 508-999-6266  
Fax Number: 508-999-2513
  
4. Provide the names and addresses of all persons interested in this bid. (Note: Provide the first and last names in full. If the Bidder is a corporation, provide the names of the corporation's officers and directors, as well as stockholders who own more than 5% of the corporation's outstanding shares of stock; if the Bidder is a partnership, provide the names of all partners.)  
Kevin McLaughlin, President, 32 Water St. Fairhaven M A 02719  
Max Isaken, Vice President, 32 Water St. Fairhaven, MA 02719  
Arne Isaken, Treasurer, 32 Water St. Fairhaven, MA 02719  
Gail Isaken, Secretary, 32 Water St. Fairhaven, MA 02719

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**B. CERTIFICATIONS AND ACKNOWLEDGMENTS.**

The undersigned hereby acknowledges and certifies under the penalties of perjury, to the best of his or her knowledge, information and belief, that:

1. This bid constitutes a firm offer.
2. By submission of its bid in response to the Invitation for Bids, the Bidder authorizes the Authority to contact any and all parties who may have knowledge or information concerning the Bidder's operations, experience and background and, further, hereby authorizes all such parties to communicate such knowledge and information to the Authority.
3. In making this bid, the Bidder has relied only upon the matters contained in the IFB and addenda thereto which have been issued by the Authority and disseminated to all potential bidders. The Bidder has not relied upon any other representations, either written or oral, made by the Authority and/or its Members, officers, employees or agents.
4. The Authority is soliciting competitive bids pursuant to a determination that such a process best serves the interest of the Authority and the general public. The Bidder acknowledges the Authority's right to accept or to reject any and all bids prior to acceptance, and to waive any informality, all as the Authority in its sole judgment and discretion may deem to be in its best interest.
5. The Bidder named herein is able to furnish labor that can work in harmony with all other elements of labor employed or to be employed in connection with the Contract.
6. Pursuant to Mass. G.L. c. 7, §22C, the Bidder does not employ ten or more employees in an office or other facility located in Northern Ireland or, if it does so employ ten or more employees there, that (a) it does not discriminate in employment, compensation or the terms, conditions and privileges of employment on account of religious or political beliefs; and (b) it promotes religious tolerance within the work place and the eradication of any manifestations of religious and other illegal discrimination.
7. Pursuant to St. 1990, c. 521, §7, as amended by St. 1991, c. 329, the Bidder does not have fifty or more employees or, if it does employ fifty or more employees, it has established a dependent care assistance program or a cafeteria plan whose benefits include a dependent care assistance program or it offers child care tuition assistance or on-site or near-site subsidized child care placements.
8. Pursuant to Mass. G.L. c. 151A, §19A(b), the Bidder has complied with all laws of the Commonwealth of Massachusetts relating to contributions to the Massachusetts Unemployment Fund and payments in lieu of such contributions. In addition, the

employer must submit a certificate of compliance issued by the Department of Unemployment Assistance showing that it is current in all its obligation prior to the issuance of any contract;

9. Pursuant to Mass. G.L. c. 62C, §49A, the Bidder has complied with all laws of the Commonwealth of Massachusetts relating to taxes, reporting of employees and contractors, and withholding and remitting of child support.
10. All of the information contained in this bid, including all of the attachments hereto, is true and correct.
11. This bid has been made and submitted in good faith and without collusion or fraud with any other person. As used in this certification, the word "person" shall mean any natural person, business, partnership, corporation, union, committee, club or other organization, entity or group of individuals.

Kevin McLaughlin

President

(Name of Person Signing Bid)

(Title of Person Signing Bid)

Fairhaven Shipyard Companies, Inc

32-0164360

(Name of Bidder)

(Federal ID or Soc. Sec. No.)

50 Fort St.  
(Street Address)

508-999-6266

Fairhaven, MA 02719  
(Town/City, State, Zip Code)

(Telephone Number)

508-999-2513

(Fax Number)

December 11, 2017  
(Date)

Kevin@fairhavenshipyard.com

(Email Address)

(Signature)